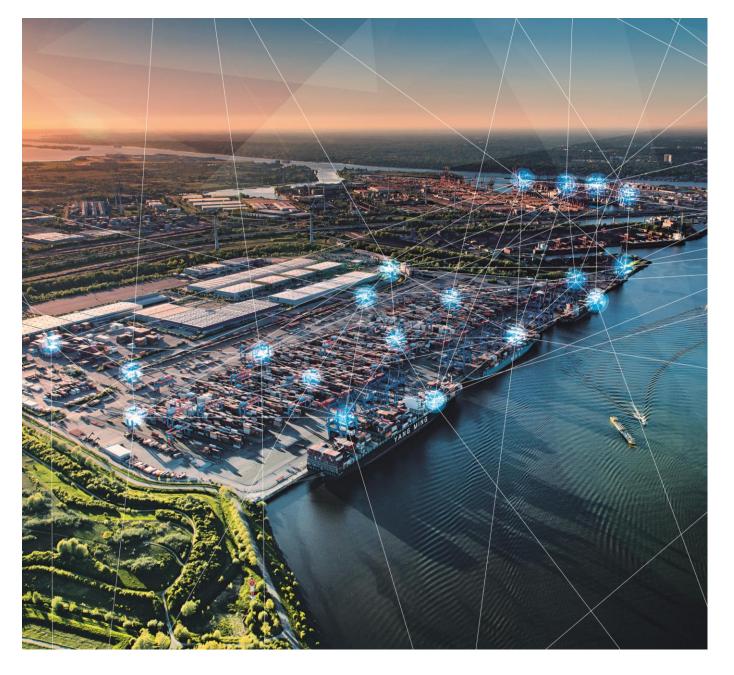
The role of smart ports in the digital supply chain







History & Experience

Operator Focus

Background

INTERIMODAL ASIA 2019

APM TERMINALS

Bolloré

DP WORLD

Global Experience, Operational Innovation and Down-to-earth Attitude

- Founded in 1976 as subsidiary of HHLA Hamburger Hafen und Logistik AG
- Reputation as one of the world's leading consultants in the transport sector
- Port and transport-related projects in 120+ countries, both in the private and public sector spanning six continents
- Accredited with all major development organizations and banks (World Bank, IFC, ADB, KfW, etc.)
- Approx. 1,500 projects world-wide with extensive experience in port planning
- Key focus on operational excellence maximising capacity of infrastructure to increase value creation across supply chains
- Developed HPC Ukraina (now CTO) as terminal operator in Odessa, Ukraine.

















Marine Shipping













Digitalisation



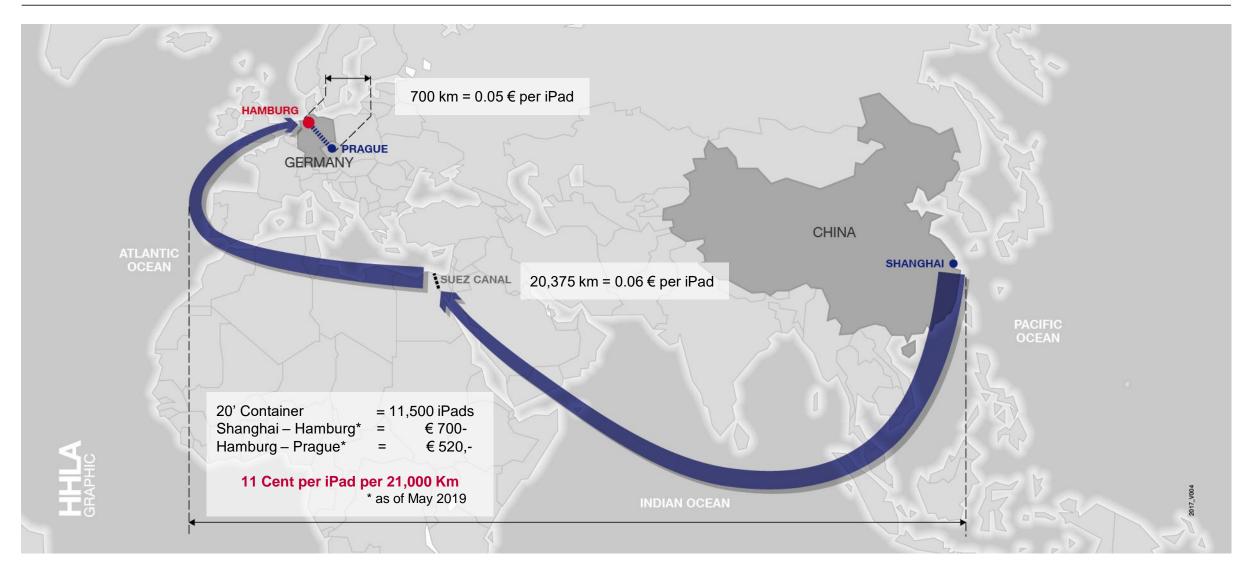




Supply Chain Focus

Example Shanghai - Prague



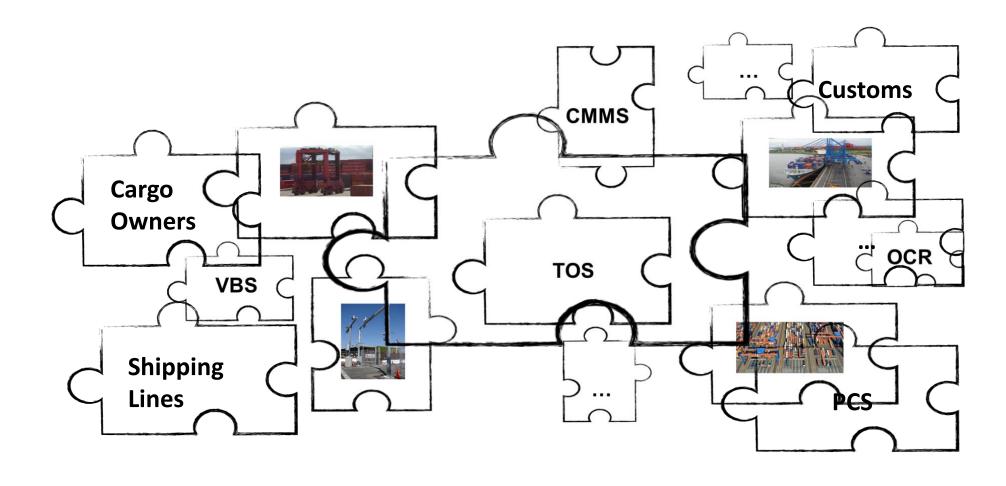




Digitalisation in Ports and Terminals

Integration beyond the terminal borders

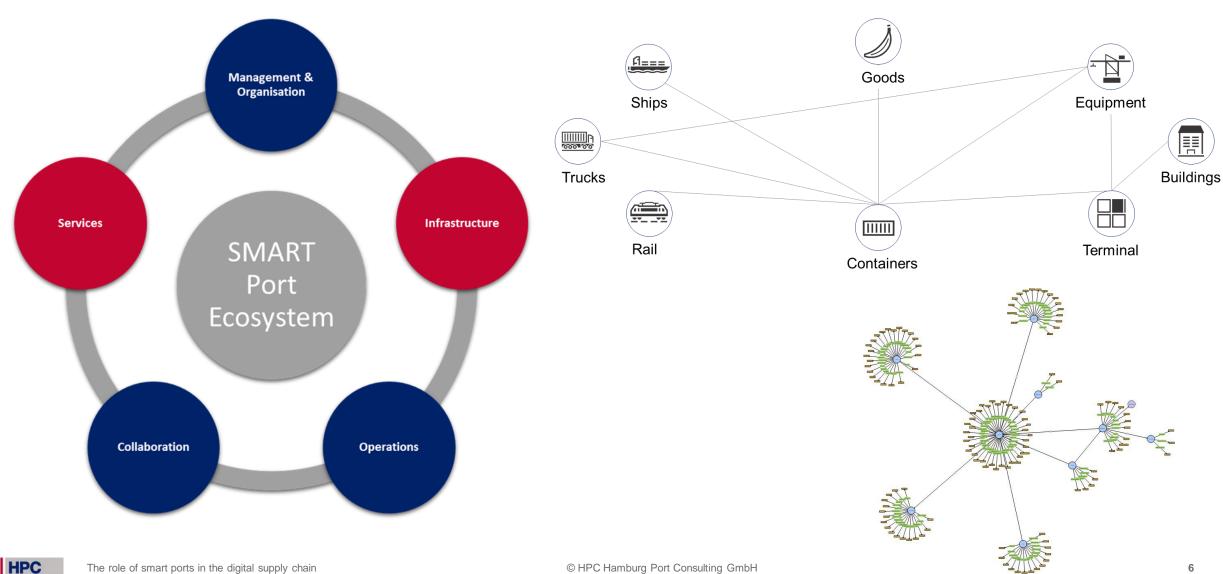






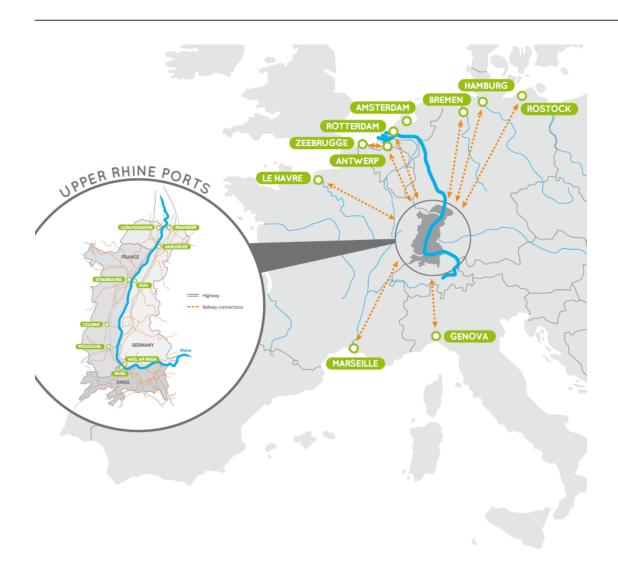
The Significance of Data





Case Study: RheinPorts & Upper Rhine









Case Study: RheinPorts & Upper Rhine

RPIS – Stakeholders

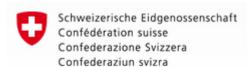








danser











PORT RHÉNAN

bes quais de la logistique

PORTS DE

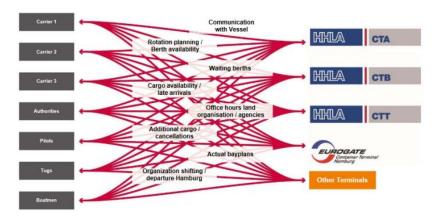
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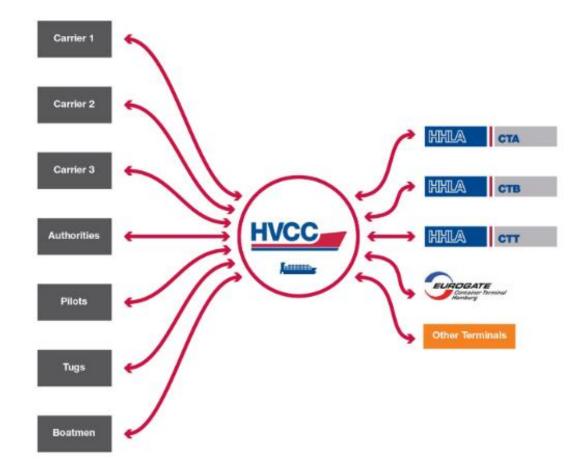
Case Study: HVCC

Hamburg Vessel Coordination Center – Feeder Logistics Center







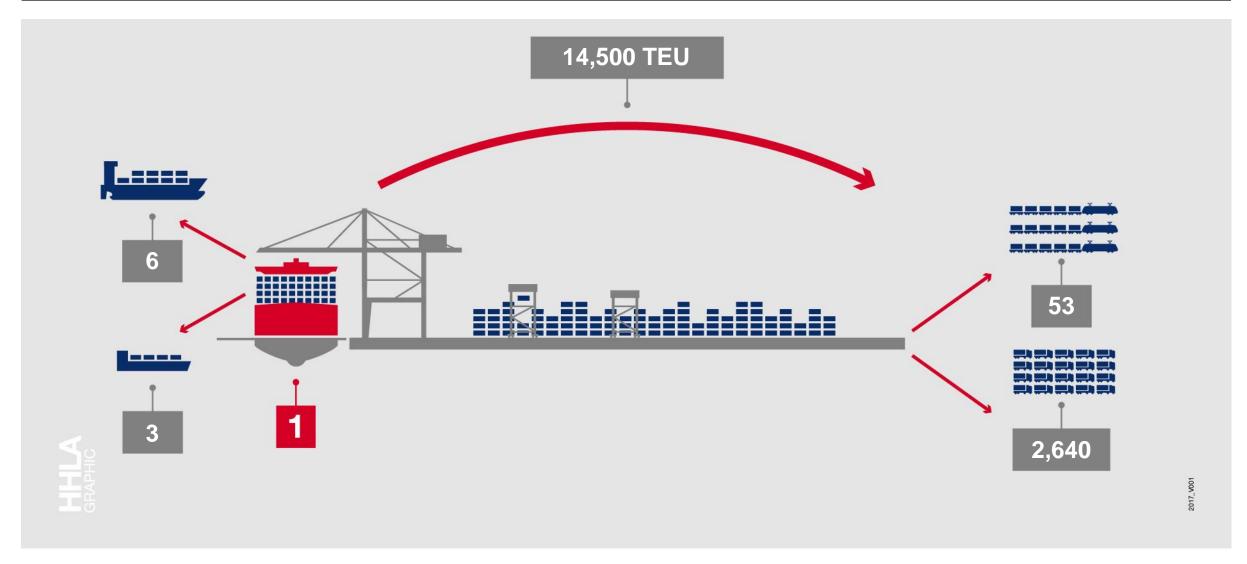




Case Study: Truck Appointment – Fuhre 4.0

Peak load e.g. 20,000 TEU container vessel







Key Takeaways





- Port infrastructure must have a digital counterpart
- Service quality and reliability become increasingly important
- Stakeholder, change & integration management is a success factor
- Modular design of IT systems & Flexible interfaces
- Standardisation as much as possible
- Involvement of new technologies
 - loT & Big data
 - Block chain
 - Drones

Thank You for Your Attention



